Fund managers: Duncan Artus, Rory Kutisker-Jacobson, Tim Acker
(Most foreign assets are invested in Orbis funds)
Inception date: 5 April 2017

Allan Gray Balanced Portfolio

31 March 2026

Portfolio description and summary of investment policy

The Portfolio invests in a mix of shares, bonds, property, commodities and cash. The Portfolio can invest a maximum of 45% offshore. The Portfolio typically invests the bulk of its foreign allowance in a mix of funds managed by Orbis Investments, our offshore investment partner. The maximum net equity exposure of the Portfolio is 75%. The Portfolio's net equity exposure may be reduced from time to time using exchange-traded derivative contracts on stock market indices. The Portfolio is managed to comply with the investment limits governing retirement funds. Returns are likely to be less volatile than those of an equity-only portfolio. The Portfolio is a pooled portfolio offered by Allan Gray Life and is only available to members of the Allan Gray Umbrella Retirement Fund.

Portfolio objective and benchmark

The Portfolio aims to create long-term wealth for investors within the constraints governing retirement funds. It aims to outperform the benchmark without assuming any more risk. The Portfolio's benchmark is a composite benchmark that comprises indices that reflect the Portfolio's mandate.

How we aim to achieve the Portfolio's objective

We seek to buy shares at a discount to their intrinsic value. We thoroughly research companies to assess their intrinsic value from a long-term perspective. This long-term perspective enables us to buy shares which are shunned by the stock market because of their unexciting or poor short-term prospects, but which are relatively attractively priced if one looks to the long term. If the stock market offers few attractive shares we may increase the Portfolio's weighting to alternative assets such as bonds, property, commodities and cash, or we may partially hedge the Portfolio's stock market exposure. By varying the Portfolio's exposure to these different asset classes over time, we seek to enhance the Portfolio's long-term returns and to manage its risk. The Portfolio's bond and money market investments are actively managed.

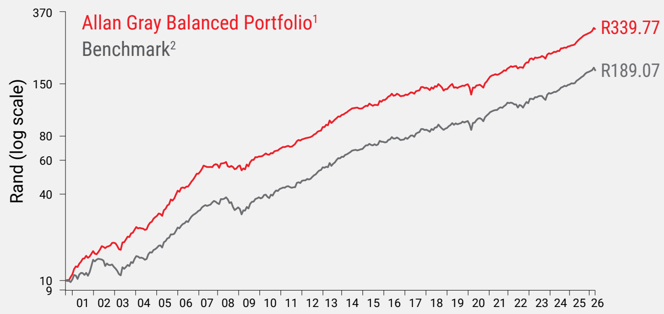
Portfolio history

The Portfolio is managed in the same way as the Allan Gray Life Global Balanced (RRF) Portfolio. When assessing the Portfolio's performance and risk measures over time, including for periods before its inception (5 April 2017), the returns of the Allan Gray Life Global Balanced (RRF) Portfolio and the Allan Gray Life Global Balanced Portfolio can be used. When this data is combined, investors can get a view of the performance and risk measures of the strategy over the long term.

1. The returns prior to 5 April 2017 are those of the Allan Gray Life Global Balanced (RRF) Portfolio since its inception on 1 August 2015. The returns prior to 1 August 2015 are those of the Allan Gray Life Global Balanced Portfolio since its alignment on 1 September 2000. The returns shown are net of the fees that would have been incurred had the current fee been applied since alignment.
2. 41% FTSE/JSE Capped All Share Index including income, 10% FTSE/JSE All Bond Index, 9% 3-month STeFI, 24% MSCI All Country World Index including income and 16% J.P. Morgan GBI Global Index. Source: Iress, Bloomberg, performance as calculated by Allan Gray as at 31 March 2026.*
3. This is based on the latest numbers published by Iress as at 28 February 2026
4. Maximum percentage decline over any period. The maximum drawdown occurred from 17 January 2020 to 23 March 2020 and maximum benchmark drawdown occured from 19 May 2008 to 20 November 2008. Drawdown is calculated on the total return of the Portfolio/benchmark (i.e. including income).
5. The percentage of calendar months in which the Portfolio produced a positive monthly return since inception.
6. The standard deviation of the Portfolio's monthly return. This is a measure of how much an investment's return varies from its average over time.
7. These are the highest or lowest consecutive 12-month returns since alignment. This is a measure of how much the Portfolio and the benchmark returns have varied per rolling 12-month period. The Portfolio's highest annual return occurred during the 12 months ended 30 April 2006 and the benchmark's occurred during the 12 months ended 30 April 2006. The Portfolio's lowest annual return occurred during the 12 months ended 31 March 2020 and the benchmark's occurred during the 12 months ended 30 April 2003. All rolling 12-month figures for the Portfolio and the benchmark are available from our Client Service Centre on request.

Performance net of all fees and expenses

Value of R10 invested at alignment



% Returns	Portfolio[1]	Benchmark[2]	CPI inflation[3]
Cumulative:			
Since alignment (1 September 2000)	3297.7	1790.7	273.5
Annualised:			
Since alignment (1 September 2000)	14.8	12.2	5.3
Latest 10 years	9.9	10.2	4.6
Latest 5 years	13.8	12.0	4.9
Latest 3 years	15.2	14.1	3.9
Latest 2 years	16.9	15.8	3.1
Latest 1 year	23.2	18.7	3.0
Year-to-date (not annualised)	4.2	0.2	0.8
Risk measures (since inception)			
Maximum drawdown[4]	-23.5	-24.8	n/a
Percentage positive months[5]	69.7	65.8	n/a
Annualised monthly volatility	8.9	9.6	n/a
Highest annual return[7]	49.0	39.3	n/a
Lowest annual return[7]	-12.2	-20.3	n/a

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Suitable for those investors who

- Seek steady long-term capital growth
- Are comfortable with taking on some risk of market fluctuation and potential capital loss but typically less than that of an equity fund
- Wish to invest in a portfolio that complies with retirement fund investment limits
- Typically have an investment horizon of at least three years

Annual management fee

Allan Gray charges a fee based on the net asset value of the Portfolio excluding the portion invested in Orbis funds. The fee rate is calculated daily by comparing the Portfolio's total performance for the day, to that of the benchmark. This fee is presently exempt from VAT.

Fee for performance equal to the Portfolio's benchmark: 0.50% p.a.

For each percentage of daily performance above or below the benchmark we add or deduct 0.2%, subject to the following limits:

Maximum fee: 2.00% p.a. excl. VAT
Minimum fee: 0.50% p.a. excl. VAT

To the extent that the fee calculated exceeds the maximum fee or falls short of the minimum fee, the monetary excess or shortfall will be carried forward to the next day. Any excess or shortfall carried forward from previous day(s) will be added or subtracted to determine the fee payable.

A portion of the Portfolio may be invested in Orbis funds which are levied performance-based fees by Orbis. Orbis pays a marketing and distribution fee to Allan Gray.

Total expense ratio (TER) and transaction costs

The annual management fees charged by both Allan Gray and Orbis are included in the TER. The TER is a measure of the actual expenses incurred by the Portfolio over a one-year and three-year period (annualised). Since Portfolio returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns. Transaction costs are disclosed separately.

Top 10 share holdings on 31 March 2026 (SA and Foreign) (updated quarterly)[8]

Company	% of portfolio
AB InBev	4.2
Glencore	3.5
Naspers & Prosus	3.2
AngloGold Ashanti	3.0
British American Tobacco	2.4
Standard Bank	2.3
Nedbank	1.7
Sasol	1.7
Remgro	1.5
The Walt Disney Company	1.5
Total (%)	**24.9**

8. Underlying holdings of foreign funds are included on a look-through basis.

Since inception, the Portfolio's month-end net equity exposure has varied as follows:

Minimum	59.8% (February 2020)
Average	63.6%
Maximum	67.9% (July 2021)

Asset allocation on 31 March 2026[8]

Asset class	Total	South Africa	Foreign
Net equities	64.4	40.6	23.8
Hedged equities	13.3	2.0	11.3
Property	1.7	0.1	1.6
Commodity-linked	2.3	2.3	0.0
Bonds	12.7	10.1	2.6
Money market and cash[9]	5.6	2.5	3.1
Total (%)	**100.0**	**57.6**	**42.4**[10]

9. Includes the impact of any currency hedging.

10. The Portfolio can invest a maximum of 45% offshore. Market movements may periodically cause the Portfolio to move beyond these limits. This must be corrected within 12 months.

Note: There may be slight discrepancies in the totals due to rounding.

Total expense ratio (TER) and transaction costs for periods ending 31 March 2026 (updated quarterly)

1- and 3-year TER and transaction costs breakdown	1yr %	3yr %
Total expense ratio[11]	1.57	1.12
Fee for benchmark performance	0.53	0.53
Performance fees	1.00	0.55
Other costs (excl. transaction costs)	0.04	0.04
Transaction costs (including VAT)[12]	0.09	0.08
Total investment charge	**1.66**	**1.20**

11. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERs.

12. Transaction costs are a necessary cost in administering the Portfolio and impacts Portfolio returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER.

Portfolio manager quarterly commentary as at 31 March 2026

With the US and Israel launching a joint military operation against Iran on 28 February, the first quarter of 2026 was characterised by heightened geopolitical risk, sharp moves in commodity and equity markets, and continued divergence across asset classes. Against this backdrop, the Portfolio delivered a pleasing return of 4.2% for the quarter, outperforming its benchmark by 4.0%. Commodity-linked equity exposure and asset allocation decisions played a key role in this relative performance.

Shifts in commodity prices and the resulting equity market volatility were central to quarterly performance, with returns diverging sharply across sectors:

- **Gold:** The precious metal was highly volatile. It started the year at around US$4 300 per ounce, rallied to a record high above US$5 400 per ounce in late January, and then declined sharply in March as rising real yields and a stronger US dollar offset its safe-haven appeal. From peak to quarter end, the price of gold fell approximately 16% to US$4 554 per ounce, ending the quarter slightly above where it began. JSE-listed gold shares showed similar price movements.
- **Platinum:** Similar to gold, at the beginning of the year, platinum continued the strength seen in much of 2025, rising from US$2 226 per ounce to over US$2 800 per ounce in late January. It then fell sharply to US$1 908 per ounce, ending the quarter lower than it began.
- **Oil:** In sharp contrast to the precious metals sector, oil staged a substantial rally in March as the escalation of the US-Israeli war with Iran disrupted supply. This raised concerns around the risks of a prolonged closure of the Strait of Hormuz and the implications for energy markets and related commodities. Having begun the year trading at US$61 per barrel, Brent crude oil ended the quarter at over US$100 per barrel.

Throughout much of last year and the early part of this year, we trimmed our gold and platinum group metals (PGMs) equity exposure into strength. As such, while we build the portfolio from the bottom up and remain benchmark agnostic, our underweight positioning in precious metal equities benefited our domestic equity returns, particularly in March. Similarly, our overweight positions in Glencore, Thungela and Sasol benefited from the rally in oil and energy-related commodity prices. After being out of favour with the market for much of the last decade, Sasol was particularly strong, rallying over 100% during the quarter.

Given the importance of oil to the global economy, disruptions to energy supply have widespread implications for global growth, inflation and interest rates. Financial markets have broadly reacted negatively, with global equities declining and volatility intensifying. Rising inflation and interest rate expectations have also seen bond markets sell off.

For example, the South African 10-year government bond fell sharply, with the yield moving from just over 8% at the start of March to 9.6% at the end of the quarter. This is equivalent to a price decline of roughly 8.8%. Recent volatility masks what has, however, been a favourable market for bond investors in South Africa. Over one year, on the back of improving domestic sentiment, declining inflation and South Africa's removal from the Financial Action Task Force (FATF) grey list, the FTSE/JSE All Bond Index has returned 19.2%. Thus, despite the March sell-off, owning South African bonds has been a good investment.

A notable divergence has, however, arisen between the performance of domestic bonds and domestically focused "SA Inc." equities. In contrast to domestic bonds, sentiment towards SA Inc. equities, particularly consumer-facing names, turned negative in 2025. This negativity has carried through into 2026, as constrained household income growth and weak consumer confidence have weighed on sales and earnings growth. Since the start of 2025, the share prices of Mr Price, Truworths, TFG and Spar are all down by over 45%. Even historic market darling Clicks has come under pressure, falling 22% over this period. After being materially underweight most of these shares for some time, we have been selectively buying them over the past few months, as we believe the share prices are now discounting a rather dire future.

Offshore, the Portfolio's meaningful allocation to Orbis funds has continued to drive positive relative performance. In particular, we have benefited from being underweight an expensive US market and holding a basket of idiosyncratic, diversified equities and bonds that look very different to the average manager. The common thread across these assets is their individual attractiveness. Over time, this exposure remains a key driver of long-term returns and risk management.

The first quarter of 2026 highlighted the importance of diversification in an environment marked by geopolitical shocks and commodity volatility. The Portfolio remains focused on long-term value creation through disciplined asset allocation and security selection. We continue to position the portfolio to withstand a range of outcomes, recognising that periods of uncertainty often present the best opportunities for the patient investor.

During the quarter, the Portfolio added to its positions in Truworths and Dis-Chem and reduced its holdings in Sasol and Gold Fields.

Commentary contributed by Rory Kutisker-Jacobson

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Past performance is not indicative of future performance.

Benchmark
The current benchmark is 41% FTSE/JSE Capped All Share Index including income, 10% FTSE/JSE All Bond Index, 9% 3-month STeFI, 24% MSCI All Country World Index including income and 16% J.P. Morgan GBI Global Index. From 1 August 2022 to 31 December 2025, the benchmark was 41% FTSE/JSE Capped Shareholder Weighted All Share Index including income, 10% FTSE/JSE All Bond Index, 9% 3-month STeFI, 24% MSCI All Country World Index including income and 16% J.P. Morgan GBI Global Index. From 1 July 2018 to 31 July 2022 the benchmark was 47% FTSE/JSE Capped Shareholder Weighted All Share Index including income, 14% FTSE/JSE All Bond Index, 9% 3-month STeFI, 18% MSCI All Country World Index including income and 12% J.P. Morgan GBI Global Index. From inception to 30 June 2018 the benchmark was 50% FTSE/JSE All Share Index, 15% FTSE/JSE All Bond Index, 10% Alexander Forbes 3-month Deposit Index, 15% MSCI All Country World Index and 10% J.P. Morgan GBI Global Index.

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